

POSITIVE INSIDE!

BACK-TO-BACK EXCELLENCE!

Positive Metering Pumps does it again – and again!

We're proud to share that Thermax Babcock & Wilcox Energy Solutions has rated us "EXCELLENT" with a stellar 99/100 vendor performance score – for the second consecutive quarter, spanning two financial years.

Q4 2024 (Jan–Mar): Excellent

Q1 2025 (Apr–Jun): Excellent

Consistency. Precision. Unmatched Commitment.

In an industry where one-off performance isn't enough, we've shown that excellence isn't an event – it's our habit.

Two quarters.

Two financial years.

Zero compromise.

One trusted partner: Positive Metering Pumps (India) Pvt. Ltd.

Huge thanks to our unstoppable team – and to Thermax for their trust and recognition.

THERMAX BABCOCK & WILCOX ENERGY SOLUTIONS LIMITED
Energy House, D-II Block, Plot No. 38 & 39, MIDC, Chindwad, Pune – 411019 INDIA



Date: 21 July 2025

To,
M/s. POSITIVE METERING PUMPS (I) PVT. LTD.
Kind attention: Mr. Sudhir Mutsalk

Sub: Vendor Performance Rating

Dear Sir,

This is to inform you that the Overall Performance rating for the period of April 25 to June 25 (Q1)

Quality performance: 50%		Delivery performance: 40%	Responsiveness: 5%	ESG Compliance: 5%	Total weightage	Vendor Performance Rating
a. Quality Rating: 35%	b. Quality Complaints: 15%					
35	15	40	4	5	99	Excellent

Based on our analysis, your overall performance rating falls within the Excellent category. We appreciate your continuous improvement efforts and encourage you to strive towards achieving overall performance excellence with sustainability.

To discuss the way forward and explore opportunities for mutual excellence, we kindly request you to visit our office for a meeting with the concerned teams from the Materials & QAC department.

Improvement's areas

- Responsiveness- Need Improvement

For Thermax Babcock & Wilcox Energy Solutions Ltd.

Balaji Mali, Digitally signed by
Balaji Mali, TBWES-QAC
Date: 2025.07.21
21:39:04 +05'30'

Manager- Quality Assurance & Control

Surendra Salokhe (S) Digitally signed by
Surendra Salokhe (S)
Manager- TBWES
Materials
Date: 2025.07.23
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Manager- Materials

Decision Code	Remarks	Rating	Range
OK	Accepted	100%	91-100%
RJA	Dimensional/ Orientation Rework	80%	81-90%
RDB	Surface Preparation / Finishing Rework	60%	71-80%
RDC	Manager / Operator	40%	61-70%
RDD	Cleaning / Finishing Rework	20%	41-50%
RDE	Working Defects	10%	21-30%
RDF	Documentation Rework	0%	1-10%

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Why We Developed the Molten Sulphur Dosing Pump

Molten sulphur plays a vital role in sugar refining, but its high temperature and tendency to solidify make it one of the most challenging chemicals to handle. Traditional pumps often fail under these demanding conditions. That's why we engineered a Molten Sulphur Dosing Pump—designed to operate at elevated temperatures, prevent crystallization, and ensure precise, continuous dosing.

This innovation helps sugar plants maintain consistent quality, reduce downtime, and improve overall process efficiency.



Customer Success Story

Reliable Chemical Dosing at NTPC Telangana WTP Plant

Client: Driplex Water Engineering Ltd.

End User: NTPC Telangana (Water Treatment Plant)

Dosing Chemicals: NaOH, NaOCl (33%), NCL

Pump Model: HD2017/SZ2

Capacity: 0-240 LPH | Pressure: 3 Kg/cm²

When Driplex Water Engineering Ltd. needed a robust and efficient solution for chemical dosing at the NTPC Telangana Water Treatment Plant (WTP), they turned to Positive Metering Pumps (India) Private Limited for a proven, field-tested solution.

In 2022, we supplied and installed our HD2017/SZ2 model dosing pumps, designed for up to 240 LPH capacity at 3 Kg/cm² pressure. These pumps were engineered to handle the aggressive chemical properties and high duty cycles of the plant.

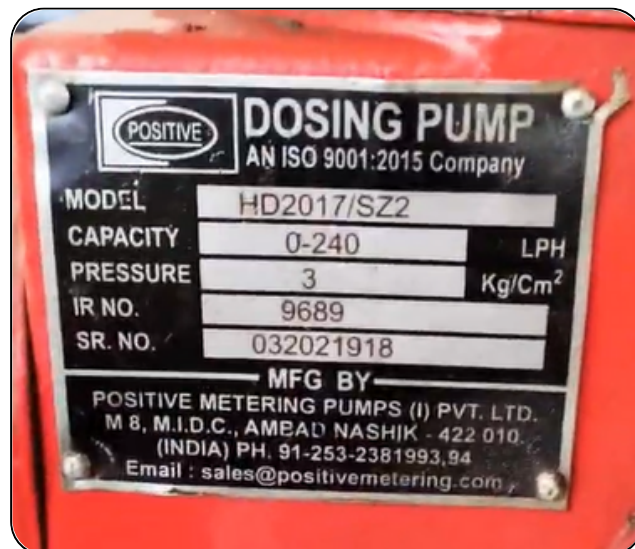
The WTP required precise dosing of critical chemicals including Sodium Hydroxide (NaOH), Sodium Hypochlorite (NaOCl 33%), and NCL, demanding accuracy, corrosion resistance, and 24/7 reliability.

✓ Outcome:

- Smooth integration into the WTP skid systems.
- Stable and accurate dosing across all applications.
- Trouble-free performance backed by Positive's reliable after-sales service.

💡 Why It Matters:

This successful implementation is a testament to our commitment to India's power and water infrastructure, contributing to NTPC's mission of sustainable and safe water management.



One Brand. Two Shows. Endless Solutions

Advancing Water Treatment: Our Presence at IFAT Africa 2025



IFAT 2025

**At Gallagher
Convention
Centre, Africa.**



Positive Metering Pumps (India) Private Limited proudly participated in **IFAT Africa 2025** – the continent’s biggest and most influential water and wastewater show – held at the Gallagher Convention Centre, Africa. From Stall No. E048, our team connected with industry leaders, professionals, and solution-seekers to discuss how our advanced dosing pumps and chemical dosing systems are helping industries tackle their toughest water treatment challenges.

Meaningful face-to-face interactions, live demos, and innovative ideas flowed freely – reinforcing our commitment to delivering precision, reliability, and sustainability in every drop.

Positive Metering Pumps at STAI's 83rd Expo – Celebrating 100 Years of STAI

Positive Metering Pumps (India) Pvt. Ltd. proudly participated in the 83rd Annual Convention & Expo of the Sugar Technologists' Association of India (STAI), held from 24th to 26th July 2025 at Bharat Mandapam, New Delhi.

This year's event was a landmark celebration, marking 100 years of STAI's contribution to the sugar industry. The expo was inaugurated by Hon'ble Union Minister Shri Nitin Gadkari, bringing together sugar industry experts, technologists, and manufacturers from across the country.

At Stall No. 81, we showcased our key products:

- Plunger Dosing Pumps
- Diaphragm Dosing Pumps (Mechanically Actuated)
- Electronic Dosing Pumps

It was a great opportunity to engage with industry leaders, share ideas, and present our reliable and efficient dosing solutions for sugar and process industries.



A Journey of Growth



My Journey- Mr. Ravindra Jadhav

Starting with the Job profile of Supply Chain Executive, I never have imagined that there will be a time that I will become one of the Important Person in the Organization. It's just become possible because of the belief shown over me by the Organization to hand over the responsibilities of various important tasks and Departments. It's a proud feeling to see the organization growing since more than a decade and to be a part of more than one third journey of the Company. I'm thankful to Sudhir Sir and Jyotsna Mam for their valuable guidance Support over the years.

Thought of the Day!



We all crave comfort — it feels safe, predictable, and easy. But success? Success doesn't bloom there. It grows in the soil of discomfort, through trials, failures, risks, and relentless effort.

Every challenge we face is an opportunity in disguise — a stepping stone that pushes us to learn more, do more, and be more. It's only when we stretch beyond our limits that we unlock our true potential.

So today, embrace the challenge. Lean into discomfort. Because that's where the magic of growth begins.

💪 Step out. Rise up. Breakthrough.

Giggle of the Day!

Rahul: Bro Help Me With This Chemical Equation...

Rohit: Ok Bro... Tell Me I'm Expert In Chemistry 😎

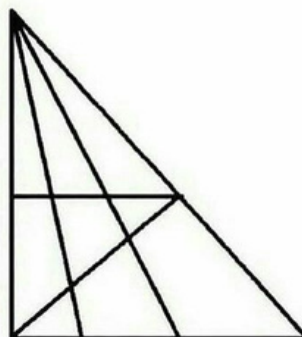
Rahul: $Ba + Na_2 = ?$

Rohit: $Ba + Na_2 = \text{Banana}$ 🤔



Puzzle-Brainstorm

👉 How many triangles can you find in the image?



Answer: 24